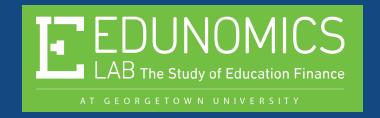




New Demands for Education Finance Leadership

Dr. Marguerite Roza August 27, 2019



Today's agenda



- Myth busting!
- ESSA has new requirements re finance/leadership
- The context for finance is changing
- We're learning more about what works and what doesn't when engaging in finance
- There's an opportunity in the middle of all this!



Myth busting





Trust in district leaders re finance is low. But talking about money improves credibility.

ESSA requires:

Leaders haven't done

enough to communicate

about money alongside

goals for students

Advocacy groups poised to press for within-district equity

Teachers are likely to continue to press for raises.



School-by-school financial transparency

An economic slowdown could constrain district resources going forward.

SNS: Resource allocation methodology

Resource allocation reviews

Principals = golden ticket re finance

Building State Capacity

Parents will accept cuts if engaged in tradeoffs



Real quotes from this summer on teacher raises make no mention of goals for students

"It took hard work and compromise from all sides to reach this 4.5% raise deal"

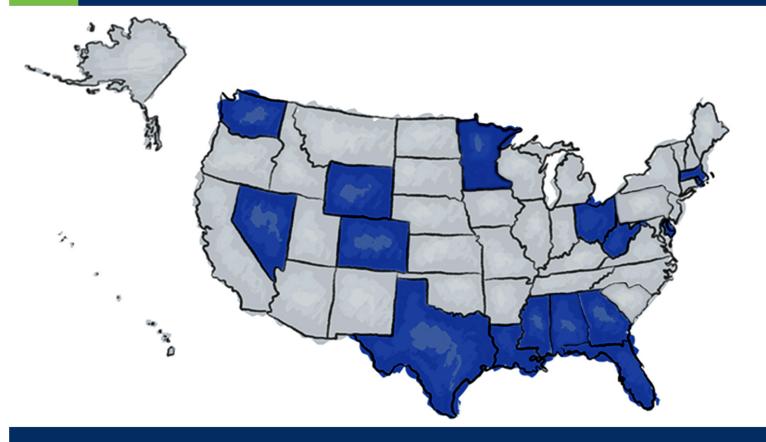
The district "wants competitive salaries for all of our staff but any increase must be balanced with spending within our means."

"Where the state requirement was \$21 million, we are more than doubling that amount to truly recognize our staff members for the great work they do every single day."

16 states now have school-by-school financial data up with the rest by June 2020



SCHOOL SPENDING DATA HUB



PER STUDENT SPENDING STATE-BY-STATE

www.edunomicslab.org:

- Links to state's school spending data
- Resources for district leaders, principals and journalists
- Will keep adding as states publish





Takeaways from the Early States



- Report cards can be challenging to navigate if goal is reaching the school-by-school spending information (multi-step, no direct link).
- Data visualization doesn't necessarily enable comparisons of schools within districts or of like-schools. (Analysis may be needed to do this.)
- Thus far, some good coverage by media (AL, GA, MA and FL)







Reactions from district leaders



- Often no reaction, or reaction is "it's complicated"
- Some are anxious, defensive, feeling exposed.
- Leaders who embrace the new info and invite engagement come across as more trustworthy.
- It's ok to acknowledge that the district hadn't been slicing the numbers by school, so this lens is new.





Federal Update: New Supplement-not-Supplant (SNS) Guidance



- TF The new SNS Guidance requires districts have a "resource allocation methodology"
- Type A "resource allocation methodology" is an articulated approach to divvying up state/local resources to the district's schools.
 - Most districts already articulate an allocation methodology and have their boards approve it as part of the budget process.
- TF A "resource allocation methodology" can simply be a) a staffing formula that designates how many staff FTEs are allocated for a given number of students or b) a WSF that allocates dollars per pupil type.
- Also approved is a process many districts use where leaders apply a holistic approach to deploy incrementally new resources Building State Capacity and Productivity Center Wwestat'

There's also that federal requirement for RARs (aka... resource allocation reviews)



- T)F For RARs, the SEA must identify schools in need of improvement starting with the 18-19 school year and repeat every 3 years.
- The SEAs must then review "resource allocation" in their LEAs.
- T(F) The review applies only on federal funding.
- T/F As part of the RAR, the SEA must specify a plan for reallocating resources.
- The An RAR can simply be a conversation between the SEA, LEA, and school leaders about resource allocation and student outcomes.



There's an opportunity in the intersections!



Imagine if:

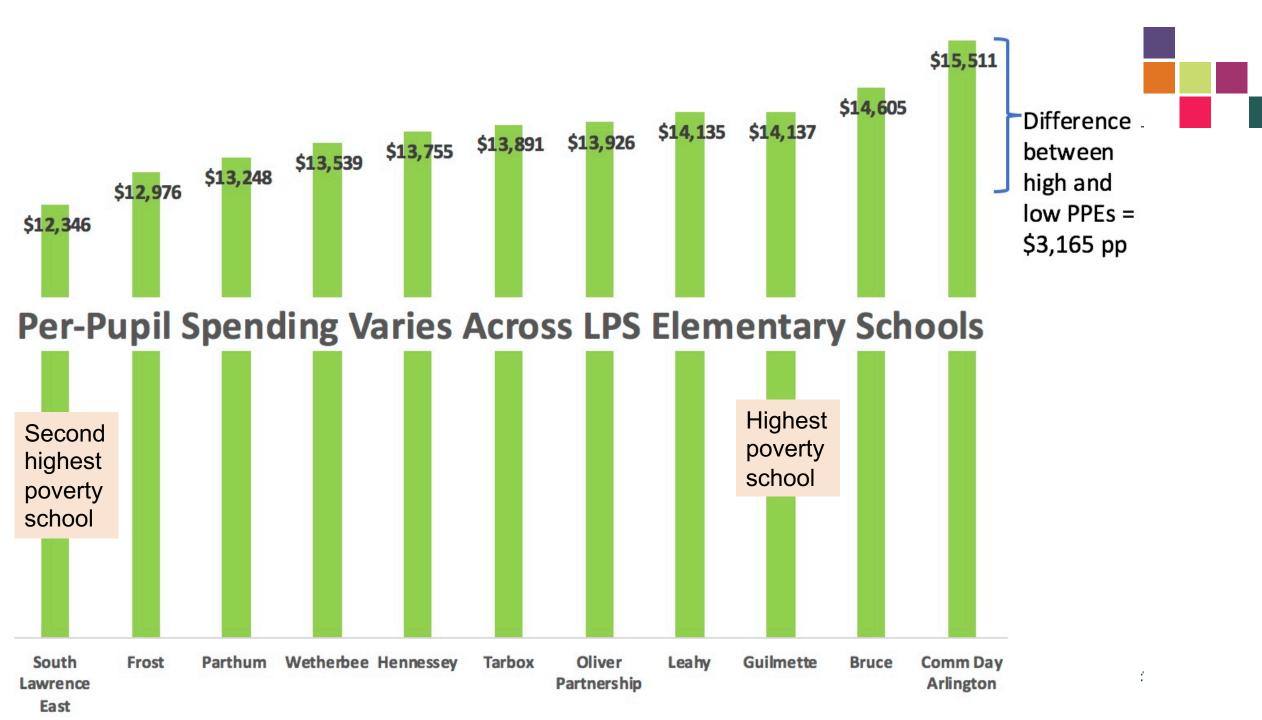
- The SEA can pair training for district leaders on:
 - School-by-school financials
 - SNS's allocation methodology requirement (and how it can be used to describe a district's financials).
- District leaders engage the board on the school-by-school financials as part of revisiting the district's "allocation methodology"

In the RAR, the SEA invites the district and school leaders to weigh in on

- School-by-school financials
- The district's allocation methodology





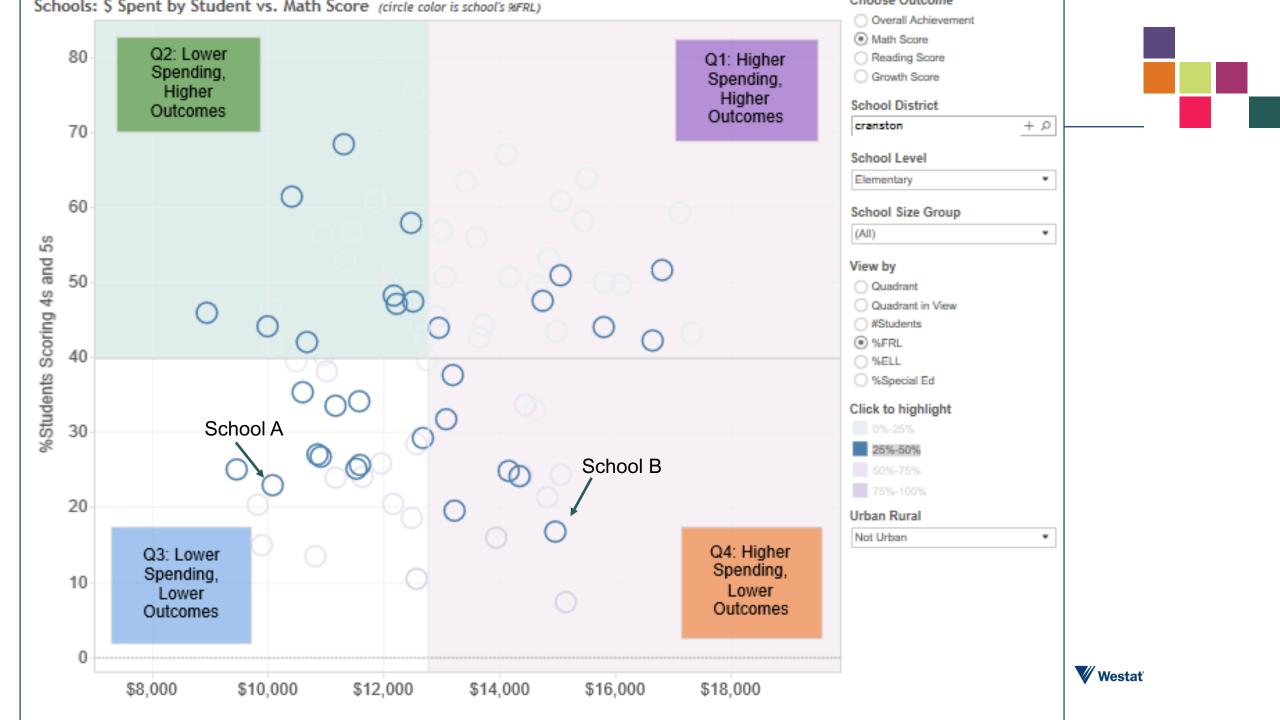


There's an opportunity in the intersections!



Imagine if:

- District leaders shared resource allocation methodology and school-byschool financials with principals and invited them to weigh in on how to better leverage limited resources to do more for students.
- Principals were encouraged to engage with their staff and parents about finance.
- Principals were encouraged to weigh in on contract negotiations.



Takeaway



The new ESSA requirements can help leaders be more:

Financially INTENTIONAL



Building State Capacity and Productivity Center





Certificate in Education Finance

GEORGETOWN UNIVERSITY



SAN FRANCISCO FEB 11-12 Thank you!

Marguerite Roza

mr1170@Georgetown.edu

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LAB The Study of Education Finance

REGISTER AT mccourt.georgetown.edu/cef